



CHAIRMAN'S MESSAGE



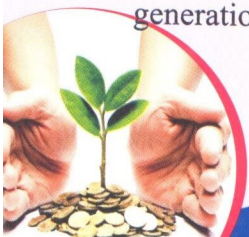
Dear Shareholders,

I have great pleasure in extending you all a warm welcome on behalf of the Board of Directors and Officers & Staff of the Corporation to our 69th Annual General Meeting.

It is a matter of pride that the AFC has provided financial assistance to total 6877 projects both in service and manufacturing sectors under its various schemes since inception involving total loan amount of Rs 27522.51 lakhs sanctioned as on 31-03-2023. Today we feel very proud to inform you that AFC has so far provided direct & indirect employment opportunities to more than 150000 unemployed youths of the state. In the microfinance operation which was started from FY: 2009-10 the performance of the Corporation is highly encouraging. In this sector AFC has sanctioned and disbursed total amount of Rs 7166.26 lakhs and Rs 7546.26 lakhs respectively as on 31-03-2023 under the prestigious “Chief Minister's Micro Finance Scheme” and “Kanaklata Micro Finance Scheme” and provided financial inclusion & livelihood support to about 70,000 women beneficiaries of the State.

THE FUTURE OUTLOOK:

In the current year and in the years to come in order to ensure sustainable growth in sanction, disbursement and recovery portfolios, the Corporation is focusing towards providing excellent customer service by reviewing its lending & recovery policies and improving upon its various processes and procedures. For the continuation of its lending activities for industrial development and employment generation to contribute for socio-economic development of the state and with a view to ensure sustainable





growth, AFC has made a long-term strategic business plan. We are hopeful that the Govt. of Assam will be kind enough to provide us sufficient amount of operating fund in the form of equity for sustainable & consistent growth of AFC and at the same time to contribute towards the growth of MSME sectors in the state. In addition to this in view of encouraging performance in the microfinance sector the Corporation has also proposed to approach the Govt of Assam to provide budgetary support for providing microfinance loan in the State at subsidized rate of interest.

In view of high competition with the Commercial Banks and other financial Institutions AFC needs to divert from their traditional financing and look forward for niche market financing like 'Startup funding', 'Infrastructure financing' and other non- fund-based activities.

PERFORMANCE

It is my privilege to place before you the highlights of the Corporation's performance for the FY:2022-23.

The Corporation has shown outstanding performance in the FY:2022-23 in its key portfolios as below:

- Overall sanction position increased by more than 100% from Rs 944.45 lakh in FY:2021-22 to Rs 1910.60 lakh in FY:2022-23;
- Overall disbursement position increased by more than 300% from Rs 547.61 lakh in FY:2021-22 to Rs 2398.05 lakh in FY:2022-23;
- Total recovery of loan increased to Rs 2036.11 lakh from Rs 1794.93 lakhs in the previous year registering a growth of 13.44%;

Management

The Board of Directors are very knowledgeable, experienced and are capable of laying down clear and effective policy framework and focused explicitly on strengthening financial regulations and supervision improving governance with full transparency and accountability. The Executive Team under the stewardship of learned Managing Directors has successfully faced the challenging environment.

I take this opportunity to extend my gratitude to my colleagues on the Board for their excellent guidance and look forward for their valuable guidance in the years to come.

Employees

The employees at all levels have chiefly contributed to the Corporation's success story so far. The pedestal on which the Corporation now stands is built with the professional acumen, energy & dedication of the serving and past employees. The vision and inputs of the Executive Team has enormously contributed to the growth in current year.

I myself and on behalf of the Board take this opportunity to express our appreciation for the tremendous contribution of the employees in scripting the success story of the Corporation.





Our Goal

I feel that we are at a historic juncture in our existence and growth which requires careful planning and long-range vision to ensure that the Corporation not only survives the difficult situation but also encashes this opportunity to evolve new models of business and Revenue streams to achieve higher growth in the years to come.

We would continue to strive for achieving the intended targets by formulating newer customer centric policies, extending services in a time bound manner, concentrating on thrust areas like the MSME sector identifying newer emerging business segments, judiciously managing the funds position and last but not the least periodically reviewing the NPAs position.

Finally, we are re-wiring the organization have a 'Start up' culture and mind set. In addition to being familiar with technology, every employee needs to embrace experimentation, entrepreneurship and innovation.

ACKNOWLEDGEMENT

On behalf of the Board of Directors, I would like to thank all our employees for their hard work over the last year as well as their willingness to embrace change. And I wish to thank our customers shareholders and other stake holders for their trust and support they continue to give us.

I acknowledge the valued support, assistance and guidance received from Govt. of Assam.

I am grateful to SIDBI, RBI, LIC, COSIDICI, SBI, BOB, PNB and other State and National level financial institutions for their continued support and guidance.

I would like to appreciate the dynamic leaderships of the Managing Director, Management Team and Officers & Staff of the Corporation for their dedicated & sincere services & wholehearted efforts rendered for the betterment of the Corporation.

Best wishes for a happy, healthy, peaceful and prosperous life.

Thank you,

(Rupam Goswami)
Chairman

Place : Guwahati
Date : 21-12-2023

